



Total Specific Solutions expands its presence in Sweden with the acquisition of Prek

Nieuwegein, The Netherlands, 3 November 2020. Total Specific Solutions ('TSS') has acquired Prek, a leading software company in the Swedish real estate market, a regulated industry in Sweden. With this acquisition, TSS expands its existing market presence in Sweden, where Infoflex, FDT, Evolution Commerce, and PingPong are already part of the group.

FasAd, the core product of Prek, offers a brokerage and CRM system giving real estate brokers an end-to-end solution to support the process of mediation for homes and properties. The full transaction process is covered in FasAd with modules tailored to support real estate agents' obligatory activities specified in the Swedish Estate Agents' Act. FasAd provides structure and efficiency and its strong CRM functionality, including customizable marketing automation and other fully automated functionality, adds significant value to any real estate broker.

Rob van der Salm, General Manager at TSS: "I am really excited to expand our presence in Sweden, and to internationalize our presence in the real estate vertical. I have an affinity with the industry as I have my roots in delivering software for social housing associations. The Swedish real estate market is very unique and specific. We can share a lot of knowledge and best practices between Prek and the other real estate and notary software companies that joined TSS in other countries."

Prek is also focused on its customers, offering them training for the end-to-end solution, and providing user-friendly mobile apps to support their clients. The focus on customer satisfaction fits the TSS philosophy. I look forward to continuing the journey with Prek, taking the next step into their future with Anita Axelson as Managing Director."

Anita Axelson, managing director: "We are so proud of Prek's journey. From humble beginnings, our core product FasAd has grown into a leading CRM- and real estate brokerage system. Our corporate culture has always had customer utility, curiosity, and technological know-how as core values. That culture shaped FasAd into the strong and versatile product that it is today and has also led to happy and loyal customers. I believe that this culture and drive will be key as we continue to take market shares in the future.

We are also happy to have attracted a strong buyer in TSS. We value their policy of life-long ownership and commitment to the customers, which is very much in line with our values. We feel confident that our customers' investments are in safe hands and that FasAd will continue to evolve and challenge the market with innovation. Another positive effect of this transaction is that we gain over 3000 new colleagues that are experts in VMS." That pool of knowledge and expertise in VMS from different sectors and markets is highly valuable. We can't wait to start tapping into it."



Prek

Prek is a family business that nurtures its culture of customer focus, which has been the basis of the business since Prek was founded more than 40 years ago. FasAd Mäklarsystem, a CRM and Brokerage System, is Prek's core product and the complete customer relationship and business support system that gives a real estate agent full support throughout the buying and selling process. More information on the website: <https://prek.se/> and <https://www.fasad.eu/>.

Total Specific Solutions (TSS)

Total Specific Solutions is the leading provider of IT business solutions and consists of independent business units that deliver products and services to their specific vertical market segments. This market expertise is based on decades of experience. TSS is active in the verticals of healthcare, local and central government, retail, financial and legal services, accountancy, associations, real estate, automotive, hospitality, agriculture, manufacturing, maritime, mobility, construction, and educational verticals. TSS is part of Constellation Software Inc. (CSI), a public company listed on the Canadian Stock Exchange. More information on the website: www.totalspecificsolutions.com.

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